

**Министерство науки и высшего образования Российской Федерации
Федеральное государственное бюджетное образовательное учреждение высшего
образования
«Иркутский национальный исследовательский технический университет»**

Институт экономики, управления и права

Оценочные материалы

ДЕЛОВОЙ АНГЛИЙСКИЙ ЯЗЫК

58.03.01 Востоковедение и африканистика

Экономика и внешнеэкономическая деятельность стран Востока (для
лицензирования)

Бакалавр

Очная

Документ подписан простой электронной
подписью

Составитель: Пензева Е.П.

Дата подписания: 08.06.2026 г.

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подписью

Руководитель структурного подразделения /

Руководитель ООП: Чайка Ю.Б.

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Год набора -
Иркутск, 2026 г.

6 семестр/ДК-1

Множественный выбор

Выберите подходящее по смыслу слово.

It is essential that we ... this deadline if we want the project to be successful.

meet

arrive

reach

win

Множественный выбор

Выберите подходящее по смыслу слово.

Under the new system, junior and senior members of staff will work ... together as a team.

closely

tightly

firmly

really

Множественный выбор

Выберите подходящее по смыслу слово.

We plan to ... version 3 of the software next spring.

launch

drive

throw

place

Множественный выбор

Выберите подходящее по смыслу слово.

If something is ... , it takes a lot of time.

time-consuming

time-saving

timekeeping

timeless

Упорядочение

Расставьте части резюме в правильном порядке:

Name: John H. Mill

Address: 38 Park Avenue, Ap. 50

New York, N.Y. 11298
Tel: (312) 493-8332
Date of birth: 15 July 1980
Age: 27
Marital status: Married
Nationality: British
Objective: to secure a part-time position that offers a variety of tasks, in which to use my economic skills
Education: Higher Dates: (1997-2000) College\institute\university: LONDON SCHOOL OF ECONOMICS Qualification: Bachelor (Ec.)
Employment: Dates: 2000-2007 Company: FRISCO DOCKS, Inc.
Position: Deputy Chief of Planning, Commerce Dpt.
Responsibilities: Accountant. Prepared accounts and balance
Other Skills& Occupations: Perfect knowledge of computers and statistics.
Languages: Fluent German.
Additional: Driving license.
References: Available upon request.

Упорядочение
Расставьте в правильном порядке части письма-ответа на приглашение:
Jennifer Brown, General Manager, Software Technologies Limited, 142, High Street, Bristol. 14th June, '05.
Dear Mr. Brown,
This is with reference to your business proposal dated 10th July, '05.
It is with great pleasure I wish to inform you that we accept your invitation for business.
We look forward to a mutually benefitting partnership between the two companies in the coming days.
Yours faithfully, Anna Smith General Manger Global InfoTech Ltd

Соответствие
Соотнесите слово с его определением:

a consumer
a person who buys goods for their own use
staff
a group of people who work for an organization
an appointment
an arrangement to meet someone at a particular time, place
corporate culture
beliefs that determine how a company's employees and management interact
rewarding
providing satisfaction
a manufacturer
a person or company that makes goods for sale
<i>a person who sells in bulk</i>
<i>a group of people who fight against corruption</i>

Соответствие
<u>Соедините слова из двух колонок, чтобы получились словосочетания:</u>
managing
director
chief
accountant
market
research
sales
promotion
product
launch
close
partnership
<i>open</i>
<i>urgent</i>

Короткий ответ
Поставьте слово в правильную форму: The company ____ (sell) their products to another company last month.
sold

Короткий ответ
Поставьте слово в правильную форму: If we ____ (buy) their equities, we would be able to earn a very good interest in the

future.

bought

6 семестр

Эссе

Содержание задания	Критерии для оценивания	Коды компетенций
<u>Дайте развернутый ответ: You take part in group discussion. Answer the question: What should you do to become a good economist?</u>	In my opinion, to become a good economists I should study micro-/ macroeconomics and econometrics, master math and statistics, learn data tools (Python or R, SQL, Stata), do applied projects and internships with real data, read research and policy pieces to stay current, practice clear writing and presenting results, follow new methods, take courses, talk with mentors and peers, be transparent about data, avoid conflicts of interest.	ДК-1
<u>Дайте развернутый ответ: You are discussing a deal with your business partners. The prices are reasonable, however, you want to ask for a discount. What would you say to convince your partners?</u>	We are ready to increase our orders and pay promptly.- Could you offer a small discount for long-term cooperation? If a price cut is not possible, could you reduce delivery fees or add free service?	ДК-1
<u>Дайте развернутый ответ: You're an entrepreneur. Your cargo got stuck in customs because the packing list isn't correct. You are calling to your supplier's secretary. What would you say?</u>	Good morning. We placed an order two weeks ago for a hundred phones "Samsung". I've just received a phone call to say that they're stuck in customs. Apparently, the packing list is not correct and they can't let them through. Could you help to solve this problem?	ДК-1